

# VENICE SUMMER INSTITUTE 2023



**Call for Papers**  
CESifo Workshop on

## **Firm-level Responses to Trade Shocks**

**Organizers: Carsten Eckel (LMU Munich), Lisandra Flach (ifo Institute & LMU Munich) and Emanuel Ornelas (São Paulo School of Economics – FGV)**

to be held on **23 – 24 June 2023** on the island of San Servolo in the Bay of Venice, Italy

**Submission deadline:** 31 January 2023, midnight CET

Globalization takes place primarily through firms, and a myriad of factors affect their internationalization choices. Among those factors, positive or negative “trade shocks” (such as changes in tariffs, trade agreements or sanctions) play a key role because they are easily observable by researchers and allow for causal identification of firms’ internationalization decisions. To assess the aggregate effects of these shocks, it is important to understand not only how they affect the activities of firms in the “shocked” markets, but also how these shocks propagate across markets, and what role internal adjustments within firms play for this propagation.

# VENICE SUMMER INSTITUTE 2023

For this workshop, we welcome theoretical and empirical contributions that help us understand how firms react to trade shocks and how these adjustments affect the general equilibrium and welfare effects of these shocks. The workshop will bring together researchers working on the theoretical implications of firm-level responses and empirical researchers working with firm-level data.

A (non-exhaustive) list of topics for possible contributions includes:

- How firms react to trade shocks
- How trade shocks propagate across markets within firms
- How trade policies affect the behavior of firms
- The role of firm networks in international markets
- How trade shocks affect firms' modes of serving foreign markets
- How trade shocks affect the internal organization of firms

## Keynote speakers

**Natalia Ramondo**, Boston University

**Stephen Yeaple**, Pennsylvania State University

## Organizers

**Carsten Eckel**, LMU Munich

**Lisandra Flach**, ifo Institute & LMU Munich

**Emanuel Ornelas**, São Paulo School of Economics-FGV

[Carsten.Eckel@econ.lmu.de](mailto:Carsten.Eckel@econ.lmu.de)

[Flach@ifo.de](mailto:Flach@ifo.de)

[EAOrnelas@gmail.com](mailto:EAOrnelas@gmail.com)

## Submission & Publication

We accept online submissions only. To submit a paper or extended abstract please click here:

<https://ifo-cesifo-events.org/frontend/index.php?sub=148>

**Submission deadline:** 31 January 2023, midnight CET.

Authors of accepted papers will be notified by the end of February 2023.

Contact [office@cesifo.de](mailto:office@cesifo.de) for assistance should you have any technical difficulties when submitting.

All conference papers will be published as **CESifo Working Papers**.

Presented papers can be revised after the workshop to include comments.

CESifo will provide accommodation, and will reimburse economy travel costs, for all participants with accepted papers. CESifo Research Network members are invited to participate but are expected to provide their own funding for travel and accommodation.

**For more information, please consult [www.cesifo.org/venice](http://www.cesifo.org/venice)**