

Behavioural Economics

Munich, 27 – 28 October 2017

Programme

Friday, 27 October 2017

09:00 – 09:10 **Welcome and Introduction**
Klaus Schmidt

Plenary Session 1, Ludwig Erhard Room

Opening Session & Distinguished CESifo Affiliate Candidate Session 1

Chair: Klaus Schmidt

09:10 – 09:45 **Ancient Origins of the Global Variation in Economic Preferences**
ARMIN FALK (Behavior and Inequality Research Institute – briq)

09:45 – 10:20 **Kinship Systems, Cooperation, and the Evolution of Culture**
BENJAMIN ENKE (Harvard University)
Candidate for CESifo Affiliate Prize

10:20 – 10:40 **Coffee Break**

Parallel Session 2a, Ludwig Erhard Room

Behavioral Theory

Chair: Georg Weizsäcker

10:40 – 11:15 **A Model of Moral Obedience**
TORE ELLINGSEN (Stockholm School of Economics)

11:15 – 11:50 **Welfare-based Altruism**
YVES BREITMOSER (HU Berlin)

11:50 – 12:25 **Organizational Change and Reference Dependent Preferences**
KLAUS SCHMIDT (University of Munich)

Parallel Session 2b, Richard Musgrave Room

Trust

Chair: Bertil Tungodden

10:40 – 11:15 **Promise-keeping Norms and Renegotiation Behavior**
STEPHEN LEIDER (University of Michigan)

- 11:15 – 11:50 **The Role of Economic Time Preferences in Human Capital Acquisition and Labor Market Transition**
HOLGER HERZ (University of Fribourg)
- 11:50 – 12:25 **Contract Enforcement and Trustworthiness across Ethnic Groups: Experimental Evidence from Afghanistan**
VOJTECH BARTOS (University of Munich)
- 12:25 – 13:30 **Lunch**

Parallel Session 3a, Ludwig Erhard Room

Leaders and Followers

Chair: Armin Falk

- 13:30 – 14:05 **Responsibility Aversion and Leadership**
ERNST FEHR (University of Zurich)
- 14:05 – 14:40 **Measuring and Bounding Experimenter Demand**
JONATHAN DE QUIDT (Institute for International Economic Studies)

Parallel Session 3b, Richard Musgrave Room

(Im)moral Market Behavior

Chair: Alexander Cappelen

- 13:30 – 14:05 **Public Discourse and Pro-Social Market Behavior**
BJÖRN BARTLING (University of Zurich)
- 14:05 – 14:40 **Immoral Labor Markets**
ROBERTO WEBER (University of Zurich)
- 14:40 – 15:00 **Coffee Break**

Parallel Session 4a, Ludwig Erhard Room

Mistaken Beliefs

Chair: Jonathan de Quidt

- 15:00 – 15:35 **Cursed Bets on Markets**
GEORG WEIZSÄCKER (Humboldt University and DIW Berlin)
- 15:35 – 16:10 **Beliefs as a Means of Self-Control? Evidence from a Dynamic Student Survey**
SEBASTIAN SCHWEIGHOFER-KODRITSCH (Humboldt University and WZB Berlin)

Parallel Session 4b, Richard Musgrave Room

Field Experiments on Incentives

Chair: Dorothea Kübler

- 15:00 – 15:35 **Are Competitors Forward Looking in Strategic Interactions? Field Evidence from Multistage Tournaments**
UWE SUNDE (University of Munich)
- 15:35 – 16:10 **Incentivizing Team Performance in Non-Routine Analytical Tasks - Evidence from a Field Experiment**
SIMEON SCHUDY (University of Munich)

Keynote Lecture I, Ludwig Erhard Room

Chair: Tore Ellingsen

- 16:10 – 17:10 **Image Versus Information: Changing Societal Norms and Optimal Privacy**
ROLAND BENABOU (Princeton University)
- 19:00 **Conference Dinner**

Saturday, 28 October 2017

Plenary Session 5, Ludwig Erhard Room

Distinguished CESifo Affiliate Award Candidates Session 2

Chair: Matthias Sutter

- 09:00 – 09:35 **Eliciting Temptation and Self Control through Menu Choices**
SÉVERINE TOUSSAERT (London School of Economics)
Candidate for CESifo Affiliate Prize
- 09:35 – 10:10 **Competition Over Cursed Consumers**
PETER SCHWARDMANN (University of Munich)
Candidate for CESifo Affiliate Prize
- 10:10 – 10:30 **Coffee Break**

Parallel Session 6a, Ludwig Erhard Room

Redistribution

Chair: Björn Bartling

- 10:30 – 11:05 **Beliefs about Behavioral Responses to Taxation**
BERTIL TUNGODDEN (Norwegian School of Economics)
- 11:05 – 11:40 **Cooperation is a Source of Distributive Obligations**
ALEXANDER CAPPELEN (Norwegian School of Economics)
- 11:40 – 12:15 **Too Lucky to be True. Fairness Views under the Shadow of Cheating**
MATTHIAS SUTTER (Max Planck Institut zur Erforschung von Gemeinschaftsgütern)

Parallel Session 6b, Richard Musgrave Room

Trust

Chair: Uwe Sunde

- 10:30 – 11:05 **Self-confidence and Unraveling in Matching Markets**
DOROTHEA KÜBLER (WZB Berlin)
- 11:05 – 11:40 **Citizenship, Identity and Trust in a Migration Society: Combining a Large-Scale Artefactual Field Experiment with a Natural Experiment**
MARTIN KOCHER (University of Munich)
- 11:40 – 12:15 **Parental Beliefs about Returns to Educational Investments - The Later the Better?**
TEODORA BONEVA (University College London)
- 12:15 – 13:15 **Lunch**

Parallel Session 7a, Ludwig Erhard Room

Incentives and Moral Behavior

Chair: Simeon Schudy

- 13:15 – 13:50 **For They Know Not What They Do. Selection Effects of Incentives with Costly Information Acquisition**
SANDRO AMBUEHL (University of Toronto)
- 13:50 – 14:25 **Guilt in Voting and Public Good Games**
NORA SZECH (Karlsruhe Institute of Technology)

Parallel Session 7b, Richard Musgrave Room

Experiments on the Environment

Chair: Martin Kocher

- 13:15 – 13:50 **Clean up your Own Mess: An Experimental Study of Moral Responsibility and Efficiency**
ROEL VAN VELDHUIZEN (WZB Berlin)
- 13:50 – 14:25 **To Tell the Truth or Not? The Montero Mechanism for Emissions Control at Work**
TILL REQUATE (Kiel University)
- 14:25 – 14:45 **Coffee Break**

Keynote Lecture II, Ludwig Erhard Room

Chair: Ernst Fehr

- 14:45 – 15:45 **The Simple Analytics of Attention**
ANDREW CAPLIN (New York University)
- 15:45 – 16:00 **Presentation of the CESifo Affiliate Award**

End of Conference